

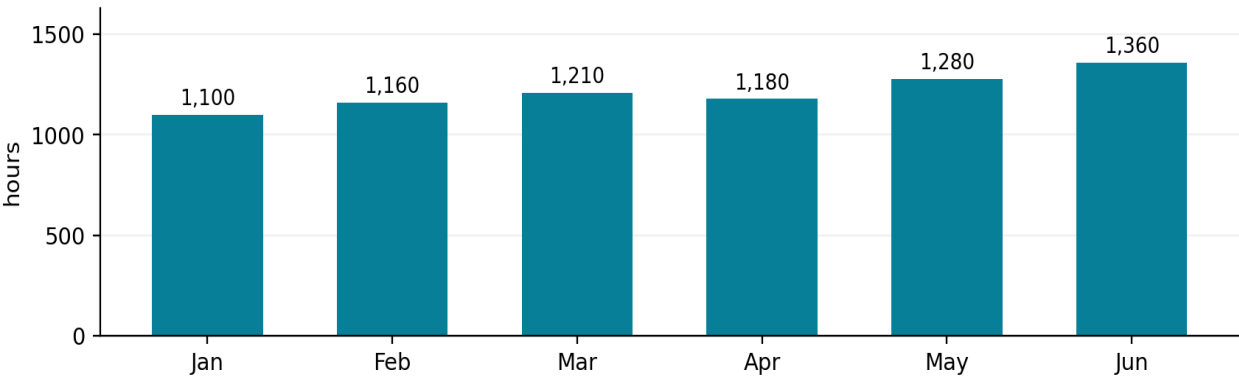
Professional services

Review

Management readout | May-June comparison with January-June context | Synthetic sample, not a customer result.

What the evidence says

Approved billable hours rises 6.2% month on month. The supporting operating measure adds context to whether the larger total represents an improvement. The next decision needs source reconciliation and the industry-specific checks below.



Approved billable hours - historical context

Measure	May / comparison	June / actual	Movement
Approved billable hours	1,280	1,360	+80 (+6.2%)
Available working hours	1,600	1,700	+100 (+6.2%)
Billable utilisation	80.0%	80.0%	+0.00 pp

Changes are descriptive. Proposed actions below require the specified source checks before implementation.

Findings & supporting evidence

Observed movement

Approved billable hours increases from 1,280 in May to 1,360 in June: +80 (+6.2%). Only aggregate history is supplied; this does not identify the cause.

Supporting operating measure

June billable utilisation is 80% (1,360 / 1,700), unchanged from May. Utilisation is neither cash collection nor project profitability.

What the comparison adds

Billable hours and available hours both increase by 6.25%, leaving utilisation unchanged at 80%. Utilisation alone does not show project contribution, invoicing or collection performance.

Supporting calculations / breakdown

Period	Approved billable hours (hours)	Available working hours (hours)
May	1,280	1,600
June	1,360	1,700

Reported figures are rounded for display; calculations use the underlying synthetic values. Definitions and source limits are stated on page 3.

Actions, definitions & limits

Proposed action register

Suggested owner	Investigation / action	Evidence needed to close
Data / finance owner	Confirm reporting dates, scope, units and source reconciliation.	Comparable May/June population and agreed KPI definitions.
Industry operating owner	Confirm timesheet approval and available-hour rules; compare project rates, write-offs and debtor ageing before adding staff.	Investigation distinguishes measured outcomes from untested explanations.
Management	Compare the range with confirmed backlog and staff availability. Convert hours into revenue only with an agreed rate and write-off basis.	Document the evidence and decision; agree a next review date.

Owners are suggested roles, not assigned people. Set a review date when the scope is agreed; these samples do not assert that any action has been completed.

Calculation definitions

Approved billable hours by work month, excluding rejected, non-billable and duplicate entries.

Percentage change = (June / May - 1) x 100. Rate differences are percentage points; no external industry benchmark is implied.

Source and checks

Separate ReTriev synthetic professional services dataset; one monthly KPI series and a May/June supporting measure. This is not the general dashboard dataset.

The six monthly periods are present and numeric. KPI totals and ratios are recomputed from the supplied sample inputs. These checks do not establish transaction completeness, correct real-world accounting policy or causal validity.

A real review would request: Approved time entries, project IDs, billable flags, available hours, agreed rates, invoices and payment records.

Evidence limitations

The source has six monthly aggregate observations and two supporting snapshots. Transaction records, group-level history and causal drivers are not supplied. Findings demonstrate interpretation of synthetic data, not real customer outcomes.

This sample illustrates an expanded written Review. Brief package findings and the included minor-adjustment review round are distinct; confirm deliverable coverage in the written scope.